



HENRY S. MILLER

### **Henry S Miller Brokerage is Seeking Experienced Commercial Real Estate Professionals**

Henry S Miller Brokerage is a 100 year old independent, family owned commercial real estate company that provides excellent resources to develop and retain its most important asset ... its people. The company offers a broker friendly environment that provides associates incentives to maximize their personal income and also develop their career through training, mentoring, and motivation.

Henry S Miller Brokerage is continually seeking to build our team of real estate professionals. We have opportunities for experienced brokers across all of our Divisions of commercial brokerage specializations including \* Office, \* Industrial, \*Retail, \*Investment & Land Sales, \* Multi-Family, \* Farm & Ranch and \* Corporate Services. We also have opportunities in the areas of \* Appraisal, \* Consulting, \* Investment Banking and \* Development. In addition we have limited opening for \* Broker/Trainees and \*Interns or in some special cases, individuals with career sales experience.

### **Real Estate Sales Professional Qualifications and Duties**

- Minimum 3 years commercial real estate brokerage experience
- Have a Texas Real Estate License in good standing
- Be a self-starter and able to work independently
- Possess a strong work ethic, organizational skills and a have a desire to be successful
- Entrepreneurial mind set and a high degree of self-discipline and initiative
- Excellent communications skill – both verbal and written
- Professional and personable demeanor and able to work in a team environment
- Proficient in technology for Word, Excel, Power Point, Co-Star, etc.
- Comfortable in meeting new people and able to network to develop a client base of business
- Able to do market research, packaging, presentations and show property
- Able to do financial analysis, structure LOI's, review and Sale and Lease contracts
- Able to assist buyer or tenants through the sale or lease negotiation process
- Possess core values of integrity, honesty, morals, etc. and be able to work with and serve others
- Be accountable to clients, your Division head and the company

Henry S Miller's corporate motto "Methods Change, Principles Endure – Service and Integrity since 1914" has stood the test of time for 100 years. We are looking to grow the company and for those that can help us grow. Here you can have the opportunity to work as an independent contractor in a family owned, broker friendly environment so that you can build a financially rewarding career leveraging the company's exceptional resources and diversification across all Divisions.

Sincerely,

MARK O'BRIANT  
Managing Director  
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